

Experience the Transformation



Take advantage
of our customized Working Capital DNA® Engagement

What is a U.S. Bank Working Capital DNA Engagement?

Our Working Capital DNA Engagement is an efficient, two-step approach to understand and analyze your current payables or receivables processes resulting in a customized analysis and strategy designed to optimize your working capital.

At U.S. Bank, our unique engagement provides a platform to quickly identify opportunities for increased process automation and efficiency in addition to delivering a tangible ROI and productivity benefits. Our holistic approach results in recommendations to optimize working capital while supporting your organization's culture and desired end-state.

All of **us** serving you®

us bank®



What happens at the Discovery Meeting?

The Discovery Meeting is a short 60 – 90 minute meeting to explore your current processes and goals. The meeting is an interactive experience designed to explore your internal processes at the right level to uncover potential optimization points and drive your costs lower. There are no upfront preparations required and the meeting is conversational. Our questions are based on your day-to-day activities.

What you will receive at the Recommendation Meeting?

During the Recommendation Meeting you will receive a full analysis from our treasury management team identifying best practices and a complete working capital advantage report including tailored recommendations from our industry experts. The meeting typically lasts an hour or less.

Who from your organization should attend these meetings?

Individuals within your organization who can speak knowledgeably about the entire process should attend the meetings.

Payables

- CFO and/or Treasurer
- Accounts Payable Manager
- Purchasing Manager

Collections/Receivables

- CFO and/or Treasurer
- Accounts Receivable Manager
- Cash Applications Manager

Now is the time to experience the U.S. Bank Working Capital DNA transformation.

For more information, contact your U.S. Bank Treasury Management Consultant.

All of **us** serving you®

usbank.com



U.S. Bank Working Capital DNA is a registered trademark of U.S. Bank National Association. Deposit products offered by U.S. Bank National Association. Member FDIC.

©2014 U.S. Bank National Association. All Rights Reserved. 7135 (4/14)